

Challenger Financial Services was established in April of 2007. Bradford Engel the owner and broker advisor of the establishment has 27 (twenty seven) years experience in the insurance industry. It all started with the Old Mutual and now has progressed to having a wider range of insurers on board.

Challenger Financial Services is an authorized financial services provider and its main objective is to set a high standard of service and advice on the right product choice. We prefer a personal touch, face to face with our clients and like to build on relationships. We believe in a follow through process that requires us to monitor and review our client's products with the different insurers and by keeping our clients informed of changes. This could be in the form of costs, performance of funds, changes in products/benefits and even changes in legislation. We are service driven and it is with this in mind that we would like to hold the insurance companies accountable while handling our client's portfolios. We do this by monitoring and reviewing these portfolios on a regular basis. We offer a wide range of services from risk, investment and retirement planning. We are constantly looking at performances of investments so we can keep our clients regularly informed. This allows us to make changes with confidence.

We believe in passing on our knowledge and expertise to our client's so they can make confident decisions going forward. We also analyse our client's risk appetite to determine where to invest. Our aim over time is to watch over the investments and advise our clients accordingly. We apply an investment risk strategy taking our concerns to the different insurer/investment houses and consulting with relevant Fund managers for a solution on the way forward for our clients. We do not hold any one insurance company in favour of another.

Challenger Financial Services is an insurance brokerage who believes it is different from other brokers as we have the people at heart and would like to say that it believes in keeping its word and that clients can see and rely on us to provide the products and services they so deserve.

Kind regards



Bradford Engel